# Feminist Bookstore News I:NI:III



### The 1992 Sidelines Issue

Femina Serial am F32978

## RETURN OF THE GODDESS An engagement calendar 1993

An engagement calendar in celebration of women with art that spans the ages from Venus of Willendorf to Carol Grigg with prose and poetry from Sappho to Starhawk.

"I like to think of the goddess as the embodiment of reverence for the feminine—an attitude sorely lacking in society today. This beautifully realized calendar reminds us of the 'goddess' in all women." Judy Chicago

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ISBN: 0-9631468-0-7 \$16.95 5"x7" 190 pages 28 four-color/10 duotone images Continuous spiral hardback

Available to the trade by Bookpeople, Inland, New Leaf



#### HANDS of the GODDESS PRESS

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The 1992 Sidelines Issue

Welcome to the Eighth Annual FBN Sidelines Issue! At a time when, more than ever, stores need all the customers they can get, we hope this catalog will help you stock your store with all the feminist sidelines your customers want. As Kasha Songer at The Book Garden in Denver, CO says, "Not all lesbians and feminists read, but all buy gifts. Sidelines double our market!" Most sidelines have a higher profit margin than books and add enormously to a store's atmosphere. "I can't imagine how much harder it must be to run a store without sidelines."

For more convincing — and some great sidelines ideas — check out this issue's collection of items ranging from amulets, buttons and bumperstickers to calendars, cards, jewelry, music, pottery, videos and more. Once again, booksellers from across the country share some of their sidelines finds in a "Faves and Raves" article. And this issue also features articles on comic books for women and a guide to improving your newsletter to better promote your sidelines and books. Most booksellers use this issue when deciding what sidelines to order for the holiday season; many also keep the issue at hand as a resource to use all year. When writing your orders, don't forget to tell craftswomen that you saw their ad in FBN!

In addition to sending the FBN Sidelines Issue to all of the feminist, lesbian and gay, alternative and general independent stores on our list, we also send a copy to all of the new bookstores we hear about during the year. To all of you we extend a warm hello! We also send many thanks to all of the craftswomen and sidelines vendors who contributed to making this special issue such a success.

As always, we're interested in your feedback. If we've missed your favorite sideline, drop us a note and we'll make sure to include it in next year's issue. And if you'd like more information about Feminist Bookstore News or next year's catalog, please contact us and ask to be added to our sidelines list. Happy ordering!

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### EVERYWOMAN'S ALMANAC 1993 by The Older Women's Network

Women 55 years of age and older with strong voices, wisdom, and knowing, share with us some of their reflective moments, concerns about today's world, and hopes for the future.

224 pages 4 1/2 x 6 1/2 \$10.95

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224 pages 5 x 6 1/2 \$11.95 spiral bound 0-88961-168-8

August 1992

Celebrating 20 years of feminist publishing #233 – 517 COLLEGE ST., TORONTO, ONT., CANADA M6G 4A2

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FEMINIST BOOKSTORE NEWS is the communications vehicle for the informal network of feminist bookstores. FBN reaches 350 feminist and feminist-inclined bookstores in the U.S. and Canada as well as feminist booksellers in England, Europe, Australia, New Zealand, India and Japan. Librarians, women's studies teachers, book reviewers, publishers and feminist bibliophiles comprise the remainder of the subscribers.

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### • 1993 DATEBOOKS

- Return of the Goddess
- Sylvia
- Everywoman's Almanac
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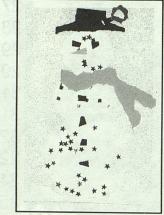




\$10.95, full color, 14X11

Cover artwork also available as original print, t-shirt, greeted holiday notecard, and postcard.

The 22nd edition of the Peace Calendar continues the marvelous blend of art and politics that have made the Peace Calendar one of the popular social issue publications in the USA, and a best-seller in Feminist bookstores. Artwork/poetry by Amy E. Bartell, Jane Evershed, Marge Piercy, Alice Walker and more celebrates African American history, women's power and choices, gay pride, and the continuing struggle against militarism. Full color; 14X11; lunar cycles; people's history dates; religious holidays for many faiths; recycled stock. \$10.95.



Snowoman May the season be filled with snow, carrot noses, laughter and love, love, love! Happy Holidays.

New Holiday Cards by Amy E. Bartell! Snowoman, pictured, is one of four bright, playful designs, greeted, 4X6. C348CW, \$3.60/doz. Mix of series, C351CW, \$7.20/2 doz.

Box 6367 • Syracuse, NY 13217 USA • 315/474-1132 Send for our free catalog.

POSTERS - over 250!

Syracuse Cultural Workers
• Art with Heart •

African American Women In Defense of Ourselves \$17. P330KT 19x29. Within hours of the Senate Judiciary Committee hearings, over 1,603 African American women fought back. Here's their powerful statement, declaring support for Anita Hill and demanding respect for all African American women. No one will speak for us but ourselves. Green, red and black on white. Kitchen Table Press.

August 1992

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Bestselling Sidelines

Compiled by Ann Morse With help from the booksellers

What wonderful sidelines are drawing women into bookstores around the country? What are they buying for themselves and their friends in addition to (or sometimes instead of) books? You can find some of the answers in this third annual column featuring booksellers' favorite and best-selling sidelines. This year's list includes some of the perennial favorites goddess earrings, triangle pins and woman-centered cards - as well as some new finds: leather items, amulets, chili pepper pottery and hair bolos. Read on. Many thanks to all of the booksellers who took time out to share their sidelines reviews. And to those of you inspired by this column, please send us information about your sideline finds and we'll print it in next year's edition. Thanks and happy selling! -AM

Amulets by Fool Moon Treasures sell very well at Brigit Books in St. Petersburg, FL. Fool Moon offers 13 different amulets to choose from, each consisting of beads on a ribbon and a charm representing qualitites such as friendship, love, health and protection. The amulets are \$3 wholesale and can be ordered from Fool Moon Treasures, PO Box 10473, Tallahassee, FL 32302; 904-656-2171. Silk-screened and colored-pencil cards decorated with goddess and nature images are also favorites at Brigit Books. \$10.50/dozen wholesale from Persephone Editions, 3041 11th Ave. S., Minneapolis MN 55407; 612-724-9492. And finally, customers love Brigit Books' rubber stamps, which feature queer money slogans and sayings such as "They're not hot flashes, they're power surges." \$1.50 to \$5 wholesale. CJ Enterprises, Cindy Oselio, 537B Niagara NE, Albuquerque NM 87113; 505-345-6873.

- Brigit Books, St. Petersburg, FL

Posters, buttons and T-shirts from Dan Kaufman Graphics are "selling like crazy" at Dreams and Swords in Indianapolis. Kaufman's works all promote the lesbian and gay civil rights movement. His 11-by-17-inch poster (undoubtedly modeled after the "I am a feminist because" posters) starts with the words "Because gay men and lesbians are discriminated against in housing and employment and because..." and ends with "...I am part of the lesbian and gay civil rights movement." Dreams and Swords sells the posters for \$4 (they're \$2 wholesale), the T- shirts for \$14 and the buttons for \$1.25. Dan Kaufman Graphics, PO Box 4901, Washington DC 20008; 202-244-4391.

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Dokstore

es. Raves.

Also popular with customers at Dreams and Swords are Alchemists Earrings. The Celtic and Native American roots of the women who run Alchemists are reflected in their earrings, which feature goddess images and Native American designs. The earrings are made of brass and other metals and sell for about \$12 a pair. Alchemists, PO Box 1660, Green Valley AZ 85622; 602-648-0500.

Pins featuring pink triangles and triangles with rainbow colors streaming across them are also hot sellers in the store. Dreams and Swords gets theirs from Triangle Land and sells them for \$4.50 to \$5 each, depending on their size. Triangle Land, PO Box 446, Oregon House CA 95962.

Dreams and Swords, Indianapolis, IN

Jewelry, pottery, pins and cards — you name it, they've got it at the Book Garden in Denver. Some of the most popular items follow: Lizzie Brown's new jewelry line is "wonderful...Anyone who has any hesitation about ordering should check this line out," says the Book Garden's Kasha Songer. The earrings and pendants feature cats, goddesses and other images with a definite spiritual bent. The Book Garden plans



to redesign a jewelry case around this new line alone. Lizzie Brown, PO Box 389, Brimfield, MA 01010; 415-245- 9484.

The Justice Art Company makes many-colored, porcelain "Judy Chicago-like" jewelry that sells really well. Some items have Southwestern designs, some pink and black triangles. The Justice Art Company, 5495 E. Nebraska Way, Denver CO 80222; 303-757-6227. Prices range from about \$12 to \$25 wholesale.



The Book Garden's newest treasure is jewelry by Greta Wesley. This Colorado craftswoman makes metal on metal earrings, pendants, pins and even bolos for the hair! Many feature copper triangles on silver circles, women's symbols, etc. Greta Wesley, 502 Canyon Ave. D, Manitou Springs CO 80829.

Customers also love stoneware by Lynn Hull. The pottery (mugs, bowls, plates and candlesticks) come in two styles: featuring whale images, and earthtone pottery with a red chili pepper theme. "They sell like wildfire." The stoneware runs from about \$5 to \$30 wholesale.

Also popular are Debby Berrow's clay figures, goddesses representing women in different cycles of life. The figures are about \$10 wholesale. Debby Berrow, 34993 E. Danstrom Road, Creswell OR 97426.

Other sidelines that do extremely well are soft, luxurious black leather ID holders, checkbook covers, wallets and day books from Holly Eimer's Laguna Leather. Kasha urges booksellers to not let Laguna Leather's approximately \$200 minimum order dissuade them from trying out these sidelines. If booksellers order a few checkbook holders, key chains and wallets they'll meet their \$200 and the items will sell "wildly." The Book Garden sells about \$500 (wholesale) in Laguna Leather items each month. Laguna Leather, PO Box 13197, S. Lake Tahoe CA 95702.

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Bestselling cards at the Book Garden include those from Elegant Exposure, which creates women's cards, pictures of cowgirls, photos of women's statues around the country, and more. Elegant Exposure also offers magnets that Kasha expects will do very well. Elegant Exposure, 4821 Olympia Drive, Mesquite TX 75150. — Book Garden, Denver, CO

Clarice from Sisterspirit in San Jose writes: Sisterspirit is a very small bookstore so it is difficult to have many sidelines, but we do try to put out as many items as we can because we feel that the sidelines bring in as many customers as the books do.

One of our favorite Tees this year has been the Thelma and Louise shirts that Jill Davey and her partner created. Black on white, "Thelma and Louise Live!" with a picture of them both. Jill Davey, 2401 McGee, Berkeley CA 94703; 510-540-5386.

In the card department we are still having success with Renee Locks' creations. Hand painted with trees, flowers, moons, mountains and calligraphied quotes from many sources, these cards are stunning. Reasonably priced from \$2-\$10. You can contact Renee at Atelier Renee, 325 Richardson Way, Mill Valley CA 94941; 415-383-3491.

The cards from the Not-So-Square Card Co. (RR2, PO Box 450, Norwich VT 05055; 802-649-5511) are great. Each card has the pink triangle very cleverly displayed somewhere on the front of the card. These unique cards, designed by several women, come blank or with sayings. They have an excellent selection of holiday cards as well. Write to Kimberly Ford.

The Deva Spirit Rattles from Nance Emmett (2241 Alder St., Eugene OR 97405; 503-683-5710) are still doing well and make great gifts. Each rattle is about 4 inches high, darkly glazed with a unique face; they each make a different sound when rattled.

Wolfe Video (PO Box 64, New Almaden CA 95042; 408-268-6782) distributes a large selection of videos; some can be used as rentals. Kathy's newest and most popular are the 25th anniversary video of *The Changer: A Record of Our Times* and *West Coast Crones: A Glimpse in the Lives of Nine Older Lesbians.* (Note: Wolfe Video recently acquired distribution rights to the popular lesbian soap opera *Two in Twenty.*) Write or call for a catalog.

We've had other successes, but these have been the most spectacular. — Sisterspirit, San Jose, CA



Mary Farmer at Lammas Bookstore in Washington DC raves about two of the store's sidelines in particular: San Gordon's mobiles, earrings and pins and Debby Berrow's clay goddesses.

Gordon's whimsical mobiles feature clay mermaids, pregnant women, women of color and flying women. Lammas sells them for about \$20. The earrings and pins come in at under \$10. San Gordon, Route 1, PO Box 1913, Worchester VT 05682.

Berrow's clay goddesses "sell like chocolate-chip cookies...We cannot keep them in stock." The figures include a mother, clown, birthing woman, and goddess. \$15 to \$20 retail. Debby Berrow, 34994 E. Danstrom Road, Creswell OR 97426.

- Lammas, Washington DC

The big sellers at Old Wives' Tales in San Francisco are T-shirts, rubber stamps, bumper stickers, buttons and Freedom Rings. The store's current raves are "stylish and affordable" T-shirts from the lesbianowned Bilcat Company. The shirts feature symbols (pink triangles and labryses) and slogans such as "100% Dyke" and "Lesbo World." Contact Debra Grossberg and Lesley Zahn at Bilcat Company, 2215 R

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Market St., PO Box 809, San Francisco CA 94114; 800-33BILCAT. Also popular are "Graduate of the Thelma and Louise Finishing School" and pro-choice T-shirts from the Fund for the Feminist Majority, PO Box 6412, San Rafael CA 94903; 415-883-1233.



Wild Zone Enterprises supplies Old Wives Tales with rubber stamps featuring phrases including "Lesbian Money," and "Dyke Dollar;" stickers saying "This Insults Women;" and small cards reading "Your business has just been supported by a lesbian" and "You have just interacted with a lesbian. Please remember me the next time someone speaks ill of us." Wild Zone Enterprises, Joanne Erickson, PO Box 813, Matthews NC 28106; 704-882-3455.

"I Believe Anita Hill" bumperstickers from the Women's Political Alliance are another hot item. The store is eagerly awaiting "Murphy Brown for Vice President" buttons, also from the WPA. Women's Political Alliance, PO Box 470, Stillwater MN 55082. Freedom Rings — rainbow-colored rings that can be worn as necklaces, rings, or any other accessory you can imagine — are selling fast at Old Wives' Tales. Store can order them from Universal Spada, 212-888-1214.

- Old Wives' Tales, San Francisco, CA

Treasure Candles, those pyramids of wax that reveal small charms and crystals as they burn, are favorites at Ellie's Garden in Lubbock, Texas. (A word of advice: Ellie's removes the "very hetero" fables that come with the candles before they put them out for sale.) Leather wallets and I.D. holders with pink triangles on them also sell quickly. Order them from Laguna Leather, PO Box 13197, S. Lake Tahoe CA 95702. Keeping in mind that Ellie's is in Texas, leather boot straps for cowboy boots are another solid sideline for the store. Ellie's orders theirs from local craftswoman Ginger Harron at 806-745-3155.

> – Ellie's Garden: Women's Books and More, Lubbock, TX

Cards are far and away the best-selling sidelines at Mother Kali's Books in Eugene, OR. Especially good sellers are cards by Betty LaDuke (available from Syracuse Cultural Workers, PO Box 6367, Syracuse NY 13217) and Jane Evershed (the Jane Evershed Card Collection, PO Box 8874, Minneapolis MN 55408). Mother Kali's favorite 100% cotton T-shirts come from Lumin-Image Mint, PO Box 360, Silverton OR 97381. The most popular one features a long, black, stickfigure woman reaching one hand down to the earth and the other to the sky, green plants in hand. The store sells the shirts for \$16.

- Mother Kali's Books, Eugene, OR

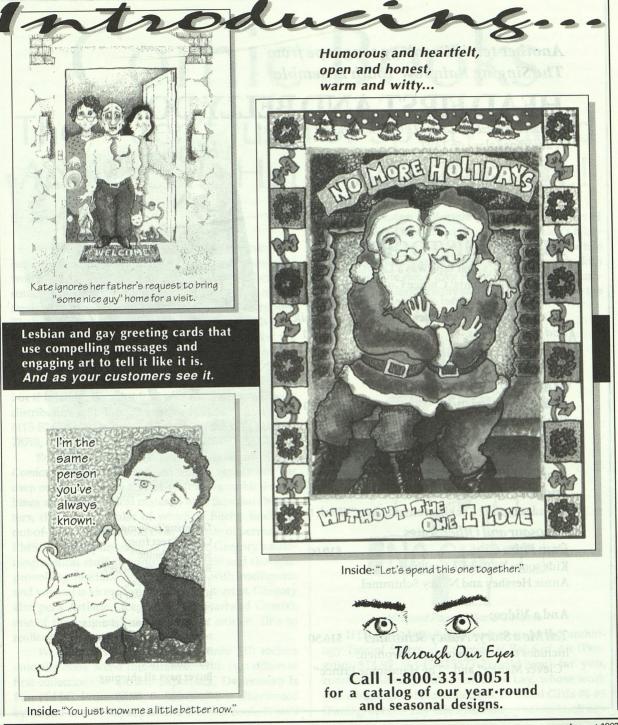
Lizzie Brown jewelry is a favorite with customers at A Room of Our Own in Haslett, MI. Lizzie and her partner Lydia make women-inspired sterling silver earrings, pendants and rings. Lizzie Brown, PO Box 389, Brimfield MA 01010; 415-245-9484. A Room of Our Own features a separate sidelines store, called Gentle Spirit, within the main bookstore. A few of the bestsellers at Gentle Spirit include Alchemists Earrings (see Dreams and Swords above) and T-shirts from Environmental Awareness Products, especially those featuring women's images such as "New Moon Rising" and "Lady of Wild Things." Environmental Awareness Products, 3600 Goodwin Road, Ionia MI 48846; 800-255-9737.

Cards also sell briskly at Gentle Spirit, including cards by Carol Grigg (distributed by Trillium Press, 397 N. State St., Lake Oswego OR 97034; 503-636-4425, 800-432-3442); cards from In Her Image, especially those by Judith Anderson and Susan St. Thomas (In Her Image: A Gallery of Women's Art, 3208 SE Hawthorne, Portland OR 97214); and cards from Fishburn Designs (PO Box 20227, Oakland CA 94620; 510-482-2800).

— A Room of Our Own and Gentle Spirit, Haslett, MI O



August 1992



Sidelines

### Another terrific ecology song tape from The Singing Rainbow Youth Ensemble

### HEAD FIRST AND BELLY DOWN

With Nina Gerber, Laurie Lewis and AltazorA difference slant on 1492,when "someone was already here,"plus songs on otters, solar energy, wolves,by Nancy Schimmel, Candy Forest,Malvina Reynolds\$11.50

### **ALL IN THIS TOGETHER**

The Rainbow's first tape was a Ladyslipper Pick and won the Parents' Choice Gold Award: "Forest and Schimmel are intelligent, forthright writers who wrap their viewpoints in catchy folk and pop melodies." \$11.50

### More kids' cassettes:

### MAGICAL SONGS:

Malvina and friends

With kids' chorus, Margie Adam on keyboards, other fine musicians

Plum Pudding:Stories and Songs with Nancy Schimmeland the Plum City Players\$11.50Includes Bonnie Lockhart singing her "Witch Song"

### Dinosaur and Other Songs from Plum City

\$10.00

\$11.50

Kids songs by Bonnie Lockhart, Annie Hershey and Nancy Schimmel

### And a Video:

Tell Me a Story: Nancy Schimmel\$16.50Includes two stories of uppity women:"Clever Manka" and "The Handsome Prince"

Singing Rainbow Youth Ensemble with Candy Forest

EAD FIRST AND BELLY OC

#### Ordering Information:

Order direct from Sisters' Choice Recordings and Books, 1450 Sixth Street, Berkeley, CA 94710, (510) 524-5804. 20% discount on 2-4 units, net 10 days, 40% on 5 or more units, net 30 days (can mix titles). Buyer pays all shipping.

# Comic Books They Aren't Just For Spotty-Faced Adolescent Het Boys Anymore!

By Roz Warren

At least a few of them aren't. While a woman with her own comic book is still about as common as a woman with her own seat in the U.S. Senate, there are some great cartoonists whose published work merits feminist booksellers' attention, not to mention support. The natural readership for these cartoonists is *your* customers, not the fanboys browsing the racks at the local "Musclebound Superheros R Us" Comic Shop.

(A note about price and distribution. All comic books are about \$3. Inland distributes most of these, but if Inland hasn't got it, one of the four comic book distributors will: Rip Off (1-800- 468-2669), Last Gasp (415-824-6636), Diamond Comic Distributors (301-281-7870), or Capital City Distributors (608-223-2000).)

Roberta Gregory, for years a highlight of *Gay Comics, Wimmen's Comics* and others, finally has her own comic. **Naughty Bits #1-#5** (Fantagraphics) combines autobiographical material with fictional characters, the most popular of which is Bitchy Bitch, an out-of-control broad who lives in a state of permanent PMS. Bitchy is pure rage on the page; Gregory's autobiographical stuff, in contrast, is subtle and thoughtprovoking. She takes on tough issues with intelligence and wit and is an exceptionally capable artist. Gregory also pens **Artistic Licentiousness** (Starhead Comix), one of the only realistic sex comics around. (It's so realistic it's almost depressing).

Wunderkind Nina Paley (she's only 24!) rockets onto the book scene this summer with two different first collections — a trade paperback, **Depression Is Fun** (T.H.C. Press, \$6.95, 0- 962-8913-3-9. Distributed by Inland and Bookpeople) and a comic book, Nina's All-time Greatest Collectors' Item Classic Comics #1 (Dark Horse). Depression is made up of Paley's hilarious self-syndicated "Nina's Adventures" strips, while Collectors' Item is an assortment of longer work. Both are an absolute riot. I love Paley's work — it's beautifully drawn, magnificently sarcastic and feminist to the core.



Hothead Paisan, Diane DiMassa

If Diane Noomin's fine women-in-comics anthology *Twisted Sisters: A Collection of Bad Girl Art* (Penguin, \$14.95, 0-14- 015377-2) sold well for you, consider the comic books of Carol Lay, whose work was a highlight of that collection. In **Good Girls #1-#5** (Fantagraphics) Lay takes traditional comic book art-

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work and outlook in unexpected directions. Other Twisted Sisters with their own comics are: Julie Doucet (Dirty Plotte, Drawn & Quarterly), Mary Fleener (Slutburger Stories, Rip Off), Carel Moiseiwitsch (Flash Marks, Fantagraphics), Krystine Kryttre (Death Warmed Over, Cat Head Comics) and Diane Noomin (True Glitz/Rip Off). Check out their stuff in Sisters to see if you want to stock their books.



Sheila and the Unicorn

The **Yuppies From Hell** series, published by Marvel Comics and drawn by Barbara Slate pokes (very) gentle fun at young urban professionals. (After all, Slate also draws Marvel's *Barbie*.) It's good for a laugh but it doesn't rock the boat.

Capsizing the boat is Diane DiMassa's ever popular Hothead Paisan, Homicidal Lesbian Terrorist (Giant Ass Publishing). Hothead #6 is about therapy, gay bashing (and bashing back) and what your cat thinks when you have hot sex with a total stranger. As president of the local chapter of "Hets For Hothead," I'm not unbiased, but this woman is as wicked as she is fabulous. DiMassa's work is also featured in Weenie-Toons: Women Cartoonists Mock Cocks (Laugh Line Press, \$4.50, 0-9632526-0-7. Distributed by Inland). DiMassa, Alison Bechdel, Andrea Natalie, Kris Kovick, Jennifer Camper, Lynda Barry and twenty other women cartoonists make fun of penises (it's a tough job but somebody has to do it ... ) Weenie-Toons is edited (and published) by the same woman who brought you Women's Glib and Kitty Libber (me).

The Wimmins Comix series has been crucial to the development of women comic artists in this country. The Wimmins Comix series has been crucial to the development of women comic artists in this country. Wimmins Comic Number #17, the kvetch issue, edited by Caryn Leschen, is just out and it's the best issue ever, with a far-ranging collection of material by top women cartoonists like Trina Robbins, Aline KominskyCrumb, Jackie Urbanovic and Andrea Natalie. Also highly recommended is the terrific **Fanny** series of women's comic books, published in England by Carol Bennett and Cath Tate (and distributed here by Inland). **Ceasefire**, about the Gulf War, and **Voyeuse**, about sex, were the first two **Fanny** comics. Upcoming are **Immaculate Deception**, about religion, and **Dykes Delight**.

Two excellent comics including material by both sexes but edited by women are Angela Bocage's **Real Girl #1-#3**, "The sex comik for all genders and orientations... by cartoonists who are good in bed!" (Fantagraphics), and Theresa Henry Smith's **New #1** & 2, "Western Canada's Only Alternative Comic Compilation." (Tweedleyin Tweedleyang Productions).

When Andy Mangels took over as editor of Gay Comics he promised to devote half of each issue to material by women, and he kept that promise with Gay Comics #14, which features top lesbian talent like Jennifer Camper, Joan Hilty, and Noreen Stevens, plus cover art by Roberta Gregory. Number #15 will have a similar all- star lineup. Mangels will also publish two special issues a year. Gay Comics Special Issue #1 is a rare treat — 40 pages of the best of TimBarela's "Leonard & Larry" strips, which chronicle gay life as astutely as Bechdel's Dykes track lesbian life. Naturally, Gay Comics Special #2, due in October, will be an all-Bechdel issue, including reprints of a strip that ran in the Advocate plus 20 pages of new, autobiographical stuff.



Roz Warren is the editor (and publisher) of Weenie-Toons: Women Cartoonists Mock Cocks (\$4.50, 0-963-2526-0-7, Laugh Lines Press, PO Box 259, Bala Cynwydd PA 19004. Distributed by Inland), as well as Crossing Press' Women's Glib and Kitty Libber. For more on women and humor, see Warren's article on "Funny Books to Watch Out For," FBN Vol. 14 No. 6.

August 1992

# 10 Elements of Great Design

#### By Jennifer S. Croft

Everytime a customer walks into your store, she sees evidence of your graphic arts ability. It's in your logo, bookmarks, newsletters, discount cards, posters, and even in the signs you sprinkle throughout the store.

If each of these communication pieces is striking, dynamic, and most of all, easy to read, you've done a great job. If all of them also have a consistent look, as if they were created at the same time, by the same artist, as part of one information package, then you've achieved a near miracle. If not, then perhaps it's time to redesign some of your marketing materials.

Here are 10 elements that will help ensure great design:

#### Style Sheet:

The best way to achieve a cohesive look is to create a style sheet, especially for newsletters. It doesn't have to be elaborate, just notes jotted down on a page. The purpose of it is twofold: to get you thinking about what kind of look you want for your store; and to make sure that everything you produce matches that look. A style sheet will help you achieve consistency and consistency will help increase your store's visibility.

For example, if you design a poster that looks like all your other store materials, customers will be drawn to it even if it's buried on a crowded bulletin board in a dimly lit bar. They'll see the color of ink and paper you always use, or the typeface and logo you've chosen and they'll identify them as belonging to your store. They'll do all of this in an instant and probably won't even do it consciously, but still an important connection will be made.

### Typeface:

When creating pieces, choose a typeface that's easy to read and appropriate for your piece. A flashy typeface might work on a poster advertising a fun event, but it wouldn't carry through for an entire eight-page newsletter. Avoid ornate typefaces altogether for text copy. Use them sparingly for headlines and/or display ads.

Also, make sure the typeface you choose is easy to procure. Most laser printers come with "resident" fonts. Choose one of these; otherwise you'll pay an incredibly high price for type.

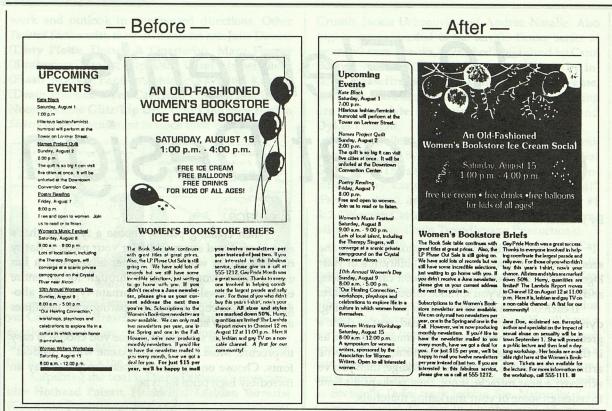


Pat Tong, courtesy of Phoenix Graphics

### Type Style:

Avoid ALL CAPS at all cost. All caps used to be the only option of distinction available on a typewriter but the days of the typewriter are gone. The use of all caps is an outdated version of contrast and they're impossible to read. Also, avoid overuse of bold and italic. They're designed for emphasis, to set a thought or headline apart from the rest of the text. If they're

Sidelines



used too frequently, their impact is lessened, and they, too, are difficult to read. Never underline (again, a throwback to the typewriter) — use italic instead. Use reverse type discreetly for dramatic impact.

### Type Size:

For your text, choose a size of type that's easy to read (usually 10, 11 or 12 point, depending on the typeface you've chosen). Make your headlines 14, 18 or 24 point. Never go below 6 point type and only use smaller type (recommended 8 or 9 point) with captions. On posters, you can make your letters as big as will fit, but don't mix a bunch of different sizes of type. For display ads, if all your copy won't fit, edit the copy instead of shrinking the size of the type. Ten readable words are better then a hundred unreadable ones.

### Type Alignment.

Copy is easy to read when it's either aligned left/ragged right or justified. Never align type to the right — it's an "artsy" look that's impossible to read. Centered type can be very nice in short blocks of type in ads and on posters, but it, too, is hard to read, especially if the line is wide and the type is small.

### Leading:

Leading refers to the space between lines of type and it should never be tampered with (most page layout programs have an automatic default for leading — use it). In newsletters, people often make the mistake of adjusting the leading so that all the columns will come out evenly. Having columns end at the same point looks great, but it should never be obtained through inconsistent leading.

### Margins and White Space:

If margins are too wide, the copy looks like it's floating on the page; if they're too narrow the copy seems intense and overwhelming. As a rule, 1/2 inch margins of white space all around the page look good, as do 1/4 inch margins between columns.

"White space" (that last tiny area that you'll be

tempted to fill, but shouldn't) needs to be plentiful. It gives the reader's eye a rest.

#### Screens:

These are one of the best by-products of desktop publishing. In the olden days, screens were cost-prohibitive. Now, they come out at the touch of a button. They do an excellent job of providing contrast, highlighting important areas, and stimulating interest. As a word of caution, if your artwork is being printed on a 300 dots per inch laser printer, watch out for 10% screens. Sometimes, the dot pattern is so light that when the screen is reproduced at the printer's, much of it fades off the page. Unfortunately, 20% screens are too dark if you're putting a large body of copy over the screen.

### Illustrations:

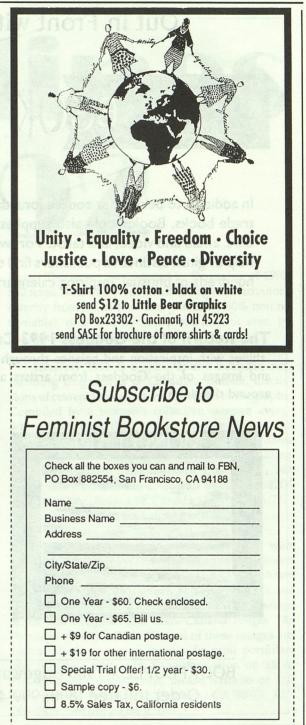
Most illustrations "face" one way or another. When you're using artwork, make sure that it's facing in toward your copy or pointing up at a headline, not looking off the page or steering toward an unrelated item.

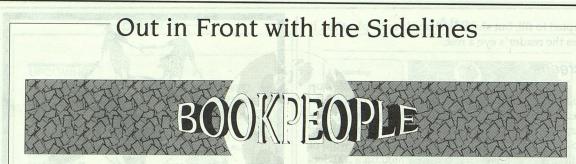
#### Lines:

If used properly, lines can be the finishing touch of good design. They can be used as borders at the top and bottom of a page to "hold" the copy, as "frames" for articles, ads or announcements, or as accent marks. Be careful not to overuse them and never intersect separate lines intended for separate functions. As far as size goes, don't use anything bigger than 2 point or smaller than .5 point. Make all your borders the same size, all your frames the same, all your accent marks the same, etc.

As you create your artwork, you'll probably be tempted to overdo it. Thanks to desktop publishing, typefaces can be mixed and matched with ease. Words can be reversed, stretched, underlined, and italicized on a whim. Screens can be added in seconds and lines can be drawn in an instant.

Just because these things can be done however, doesn't mean that they should be done. Resist the temptation. Whether you're doing the design yourself or hiring an outside company, remember to keep it simple. You're not creating works of art. You're creating communication pieces. Every bookmark you distribute, poster you hang, display ad you place, and newsletter you mail should be clear, free of clutter, and easy to read. They don't need to win design awards. They just need to get your point across.

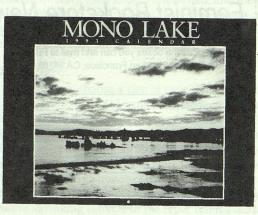


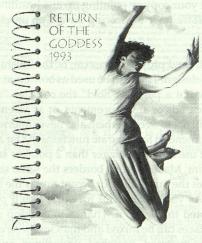


In addition to being your source for a dazzling variety of independent press and trade books, Bookpeople also supplies wonderful and rare periodicals, calendars, audio and video, and tarot. For over twenty years, we've been working to help original, distinctive publishers find their audience. These are just two of the hundreds of unusual, inspiring calendars we'll be carrying this Fall.

### The Return of the Goddess 1993 Calendar

shines with inspiration and balance through the words and images of the Goddess from artists and writers around the globe.





### The 1993 Mono Lake Calendar

beautifully provides a day-by-day, monthto-month example that there are natural places worth fighting for and battles that can be won.

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August 1992

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Buttons

Irreverent, Provocative, Original, and Outrageous Funny Buttons are available through Ephemera Buttons. Besides their feminist, lesbian/gay themes, the satirical election buttons are selling especially well this year. All buttons are also available as magnets. There's a Money-Back Guarantee on your initial order and a liberal exchange policy thereafter. Their free illustrated catalog features buttons to delight and/or offend everyone! Ephemera Buttons, PO Box 490, Phoenix OR 97535. 800-537-7226; 503-535-4195. (See ad p. 30.)

**Donnelly/Colt**. Since 1975 hundreds of progressive messages on buttons, bumperstickers, labels, postcards, T-shirts, posters. Fast, *custom-printing* your design/messages, too! Box 188-FBN, Hampton CT 06247. 9-5 EST, Monday-Friday call 203-455-9621. Fax 24 hours 800-553-0006.

### Calendars

Days Together — in celebration of Gay and Lesbian families is a twelve month calendar of black and white photographs printed as duotones. Real families volunteered their modeling services because non profits can sell this calendar in some parts of the country. The center of the calendar includes short biographies of the families. Sharon Kowalski and Karen Thompson are pictured in December of 1993. \$12 retail. Available from Small Changes (distributor), directly from Geoff Manasse (publisher-50% non returnable), or if sold by non profit in your area, by consignment from them.

Herstory 1993 is a spiral-bound calendar, 5x8, featuring biographies of Canadian women, discussions of current issues and more than 40 photographs. Compiled by a women's collective, women everywhere appreciate the practical weekly design, the quotes by women, the recognition of important dates in women's history, plus many extras, including "year-at-a-glance" page markers. List \$10.95, 144 pages, ISBN 1-55050-020-1. Coteau Books, 401-2206 Dewdney Ave., Regina SK Canada S4R 1H3. 306-777-0170. Available from Bookslinger and Inland.

**Pomegranate** returns this calendar season with the popular Women Who Dared, Goddesses and Women in Art 1993 calendars, as well as the new titles Women of the African Ark: Photographs by Carol Beckwith and Angela Fisher, Seasons of the Great Mother: The Paintings of Meinrad Craighead and Multi-Cultural Images: The Paintings of Betty LaDuke. Several of these images are also available as posters, notecards, print portfolios and books of postcards. For information on all of Pomegranate's publications, please write to or call Pomegranate, Box 808022, Petaluma CA 94975. 707-765-2005. (See our ad on p. 18.)

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PIT



Women of the African Ark

**Beckwith & Angela Fisher** 

16 x 14"

Inspired by deep knowledge

and love of the region, Carol

Beckwith and Angela Fisher,

standing photographers, have

recorded the life styles and customs of the women of the Horn of Africa in this magnificent calendar.

24 full color photographs.

two of the world's out-

Photographs by Carol

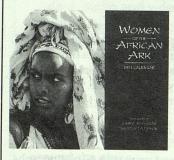
ISBN 0-87654-844-3

\$13.95

#### Women Who Dared Library of Congress

ISBN 0-87654-881-8 \$10.95 13<sup>1</sup>/4 x 12"

In this informative and inspiring calendar we honor women who dared who broke with tradition and social norms as well as sexual and political tyrannies. Each month includes a historic photograph accompanied by a short biography of the featured woman. Pomegranate also offers a *Women Who Dared* poster and book of posterards.



#### Goddesses: The Paintings of Susan Seddon Boulet

ISBN 0-87654-861-3 \$17.95 17 x 20"

Here are twelve of the most engaging and moving of Susan Seddon Boulet's beautiful paintings of goddesses, rich in substance and spiritually sensitive. Boulet's goddess paintings are also available in a Pomegranate print portfolio.

Pomegranate also offers the new calandar titles Seasons of the Great Mother: The Paintings of Meinrad Craighead and Multi-Cultural Images: The Paintings of Betty LaDuke, as well as the popular journal The Reading Woman.

To order: (800)227-1428. For more information or to receive one of our catalogs, please write or call: Pomegranate, Box 808022, Petaluma, CA 94975 (707)765-2005



High quality duotone reproduction

•12 month 12x9" calendar •shrink wrapped •biographies of the committed couples in the centerfold including the victorious and well-publicized Karen Thompson and Sharon Kowalski.•Also including dates of importance to gays and lesbians in addition to the regular Federal and major religious holidays.\$12 retail

•Not available in some areas where non-profits are using it as a fund raiser. Check with us.

Geoff Manasse Photography 1605 Bellevue Ave #409 Seattle WA 98122 206-324-4511 distributed by Small Changes

### A Year and A Day ENGAGEMENT CALENDAR 1993

Finally, the lunar — or Goddess — calendar has been adapted for modern use in A YEAR AND A DAY ENGAGEMENT CALENDAR 1993, based on *The White Goddess* by Robert Graves. Includes dates from the conventional Gregorian calendar for easy reference.

"A good calendar to mark the beginning of the Post-Patriarchal Age!"

-Gloria Steinem

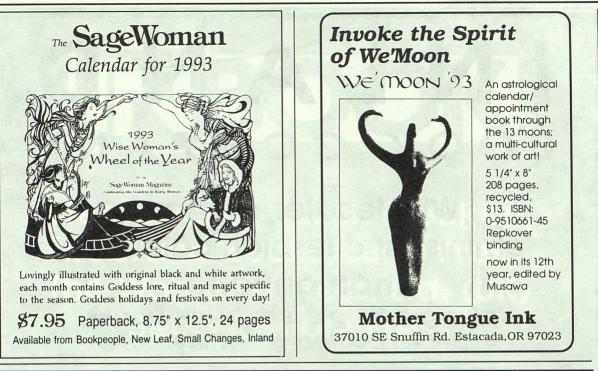
71/2 x 91/4

Edited and Compiled by Peter Bogdanovich

For individual orders, send a check for \$22.90 (postage paid) to The Overlook Press, R.R. I Box 496 F, Woodstock, NY 12498. For resale terms, call (914) 679-6838. Also available through Penguin USA, Inland, Baker & Taylor, and Ingram.

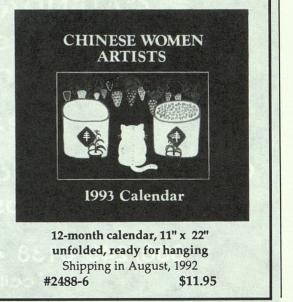
ISBN: 0-87951-477-9 208 pages

August 1992



### 1993 Chinese Women Artists Calendar

This unique art calendar introduces the folk paintings of Chinese peasant women, works which are now gaining positive recognition throughout the world. These women, ranging in age from 18 to over 80, usually work and live in farming communes, painting in their spare time. Although much of their lives are filled with daily work routines done without the benefit of many modern conveniences, their creative spirit, love of life, nature and community are expressed with brilliant colors, decorative motifs and scenes of daily life and festivities. Includes Chinese, American, Jewish and Christian holidays. Royalties from the sale of these calendars go to the artists in China. *Original paintings available*.



CHINA BOOKS & Periodicals Inc.

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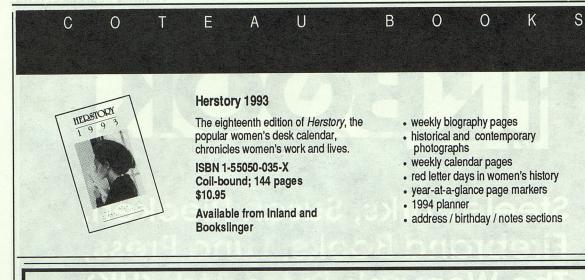
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# The Sabbats Series



"Winter Solstice" © Sudie Rakusin

This is a new series of color notecards. They are reproductions from original oil paintings of the eight sabbats by Sudie Rakusin. Each painting personifies one sabbat and holds the symbols, phase of the moon, time of day, the feeling of the season, what is growing or being harvested, etc. against a background color of the corresponding chakra.

#### There are eight sabbats -

Winter Solstice, Candlemas, Spring Equinox, Beltane/May Eve, Summer Solstice, Lammas, Autumn Equinox and Hallomas. Each card is as detailed as this sample.

#### **Ordering information:**

Minimum order of one card is one dozen/\$12. (suggested retail \$2 each) Net 30 days. Bookstore pays postage.

Write to: Sudie Rakusin/Cards 3315 Arthur Minnis Rd., Hillsborough NC 27278 Or call: 919-942-4689

Distributed by Ladyslipper

August 1992

### ore Calendars

Awaken the Goddess within — 365 days a year! A Year and a Day Engagement Calendar 1993, based on the natural cycles of the earth, moon, and human body, is the only *hardbound* engagement calendar based on the Robert Graves classic *The White Goddess*. Finally, the lunar — or Goddess — calendar has been adapted for modern use (dates from the conventional Gregorian calendar are included too.) To order stock for your store, call 914-679-6838, or contact Penguin USA, Inland, Baker & Taylor, or Ingram.

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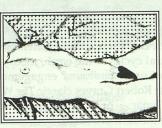


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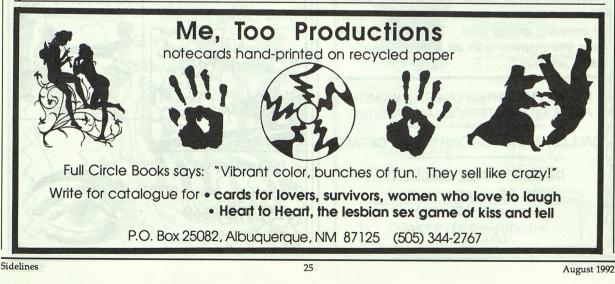
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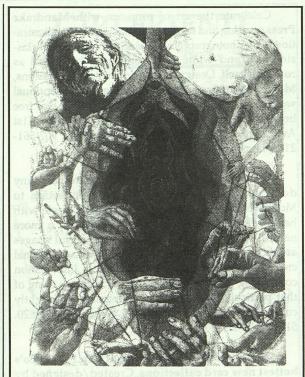
Not So Square cards acknowledge the integrity of lesbian and gay love. In our cards, we use the pink triangle with reverence and embrace the truth that love is unconditional. The cards are a high quality in both design and paper. We use coated one-sided recycled paper and we donate proceeds to the Pride Foundation and AmFAR. We also have two t-shirt designs, screened on Hanes Beefy T's — the best! Call 802-649-5511 for more information.

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Mandorla of the Spinning Goddess by Judith Anderson 5 x 7 ungreeted notecard

"The goddess is here in her triple aspects of Maid, Mother and Crone...In spite of the busy movement of the hands, the center is silence. The moment is an epiphany...like the moment of crowning during birth. The Crone presides over this moment with an ancient, regal, earth wisdom."

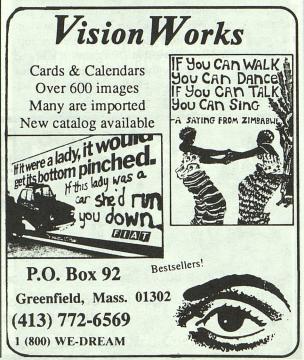
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The Sabbat Series is a group of eight color notecards from original oil paintings by Sudie Rakusin. The sabbats are Winter Solstice, Candelmas, Spring Equinox, Beltane, Summer Solstice, Lammas, Autumn Equinox, Hallomas. Each card holds the symbols and feelings of the season in precise detail and vivid color. Ordering information: minimum order of one card is one dozen (12). One dozen cards is \$12.00. Net 30 days. Bookstore pays postage. Write or call: Sudie Rakusin, 3315 Arthur Minnis Rd., Hillsborough NC 27278. 919-942-4689. Ladyslipper distributes the cards as well.



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JBL offers statues of more than 100 Ancient Goddess, Hindu, Buddhist, and Celtic archetypes. We're a non-profit, woman-coordinated enterprise benefiting an artisan collective in Calcutta. Description card with each statue explains its significance (feminist, androgynist, tantric, nurturance, etc.) to your customer. "JBL's statues are of excellent quality and have sold well for us for over 12 years. They are an eye-catching and popular sideline," says Mark Kennaston, Sidelines Manager, Bohdi Tree Bookstore, Los Angeles. Call us for quick service: 804-823-1515.

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Color catalog available. Bande Designs, 7102 Castor Ave, Philadelphia PA 19149. 215-742-9823 Shari I. Altman, jeweler & designer.

August 1992

cards/rubber stamps; environmentally responsible buttons; lesbian/gay magnets. Lots more! Exclusive sidelines distribution. Wholesale terms: 50%, net 30 OAC, FOB Long Beach, CA, first order COD. **Womontyme Distribution Company**, PO Box 50145-FBN-1, Long Beach CA 90815-6145. Toll Free: 800-247-8903.

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### ewelry

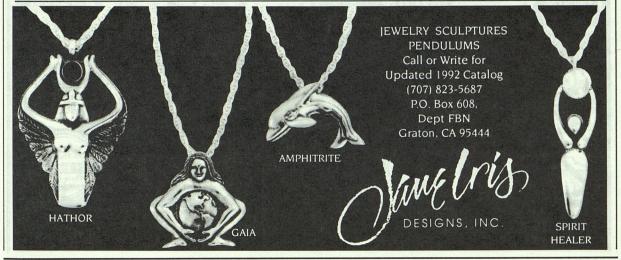
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### Journals

Amber Lotus: See our ad for the new A Woman's Wit and Wisdom Journal! We also offer many greeting cards with work by contemporary women artists,



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featuring everything from quality marbleizing to American Indian astrological images. Our wall calendars for 1991 include Aboriginality — Contemporary Aboriginal Paintings, Huichol Indian Animal Allies, Cultural Survival, and The Art of the Dragon. For order information or to request our catalog, please phone 800-3AMBER L.



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Women's Music and More! All women's labels, gay men's music, children's, Celtic/British Isles, meditation and ritual, Latin American new song and miscellaneous mainstream titles! Most orders shipped within 24 hours. Call or write for our wholesale catalog. Goldenrod Distribution, Inc./Horizon Distribution, Inc. 1712 East Michigan Avenue, Lansing MI 48912. 517-484-1712 or Fax: 517-484-1771.

Ladyslipper: for 15 years, the most comprehensive source for recordings by women: women's spirituality, new age, women's/feminist music, international, holiday, folk, blues, classical, children's, spoken word, comedy, and more. Our 88-pp retail catalog is fully annotated; have a reference copy in your store for customers and offer to special-order anything for them! Our sidelines include calendars, songbooks, jewelry, and women's spirituality books. PO Box 3124, Durham NC 27715; 800-634-6044; fax 919-682-5601.

Sisters' Choice Recordings and Books. Music and story tapes for kids and adults by Malvina Reynolds, Nancy Schimmel and others (see page 10). Storytelling and song programs for kids and/or adults at your store by Nancy Schimmel (on the road in September- early October 1992 on the way to the National Storytelling Festival in Tennessee). Call 510-524-5804 for orders, 843-0533 to arrange programs. 1450 Sixth Street, Berkeley CA 94710.

Libby Roderick, Alaskan singer/songwriter, strongly feminist, now touring nationwide. Two releases have sold over 11,000 copies: *If You See a Dream* (incl. feminist anthems Rosa, Don't Give Up, Inspire Me, When I Hear Music, How Could Anyone) and *Thinking Like a Mountain* (incl. Dancing in Front of the

Sidelines



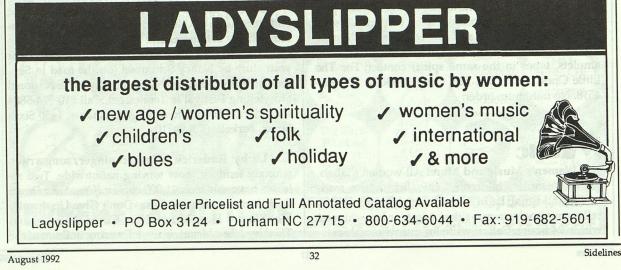
Guns, Go, Is That What You Really Want, Low to the Ground). Available through feminist distributors or Turtle Island Records PO Box 203294, Anchorage AK 99520.907-278-6817.

### aving Cards

Queens Rule Poker Club presents the Dyke Deck and Queens Rule Deck - playing cards with all female face cards, woman identified suits, and left and right hand indexing. \$5.50/deck, minimum order 12 decks. Additional decks in increments of 6. S/H charges: 12 decks/\$6.10, 18 decks/\$7.45, 24 decks/\$7.85, 30-66 decks/\$8.50, 72+ decks/free. Please specify number of Dyke Decks and Queens Rule Decks. QRPC/SL, PO Box 268383, Chicago IL 60626. 312-463-2819. (See ad on p. 6.)

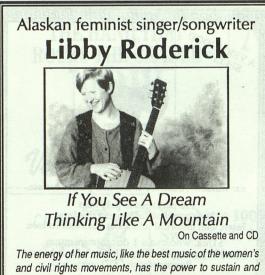
### osters

Lesbian Positive Works from Word Weavers. Our books: The Almanacs of Lesbian Lore and Vision: Ripening, Dreaming, and Awakening; Lesbian Land, Spirited Lesbians. Our quarterly: Maize, A Lesbian Country Magazine. Our posters: Lesbian Land and 100 Simple Things You Can Do to End Patriarchy. Available only from us. Bookstore discounts, terms. Catalogue. Word Weavers, PO Box 8742, Minneapolis MN 55408.



Northland Poster Collective. Posters, cards, tshirts and more from the little collective that could. Hundreds of images on Sisterhood, Solidarity and Justice: Mother Jones, Anne Frank, Ida B. Wells Barnett, Rosie The Riveter, Billie Holiday, Lucie Parsons and many more! We've been matching art and organizing since 1979. Union printed goods. No disempowering images allowed! Catalog available at no charge. Generous Wholesale rates. 1613 E Lake St, Minneapolis MN 55407. 1-800-627-3082.

Syracuse Cultural Workers. Over 120 different greeting and notecards, 200 posters, datebooks, and the ever-popular Peace Calendar. Chanukah, Solstice, Kwanzaa, & Christmas holiday cards. 20 new Betty LaDuke notecards. Finally, SCW T-Shirts! New posters from Jane Evershed, Andrea Smith, & Faith Ringgold, plus the return of Miriam Shapiro's Celebrating Women's Lives. MADRE address book, Jan Phillips' Making Peace. New Products on Native American cultures and concerns for 1992. Catalog. Syracuse Cultural Workers, Box 6367, Syracuse NY 13217. 315-474-1132. 48 hour shipping on all orders.



and civil rights movements, has the power to sustain and encourage us... Her music penetrates through numbness to reveal, affirm and inspire our lives. Victory Music Review

> Available through feminist distributors or: Turtle Island Records PO Box 203294 Anchorage, Alaska 99520. 907-278-6817



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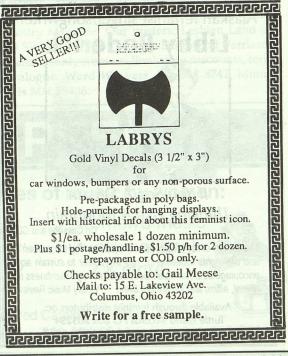
ore Posters

Tee Corinne's beautiful Sinister Wisdom Poster has had an enduring popularity. It was the first explicitly sexual lesbian image to be widely circulated, and continues to bring joy into women's lives. Corinne notecards, including image of woman in wheelchair kissing able-bodied lover and two large women kissing, also available. Order from LLL, PO Box 84245, Lincoln NE 68501.

Donnelly/Colt. Since 1975 hundreds of progressive messages on buttons, bumperstickers, labels, postcards, T-shirts, posters. Fast, *custom-printing* your design/messages, too! Box 188-FBN, Hampton CT 06247. 9-5 EST, Monday-Friday call 203-455-9621. Fax 24 hours 800-553-0006.

### Stickers

Labrys — Gold Vinyl Decals for car windows, bumpers, etc. Includes insert with historical information on this feminist icon. \$1/ea. wholesale, 1 dozen



minimum. \$1 postage/handling. \$1.50 p/h for 2 dozen. Prepayment or COD only. Write for free sample! Make checks payable to Gail Meese, 15 E. Lakeview Ave., Columbus OH 43202.

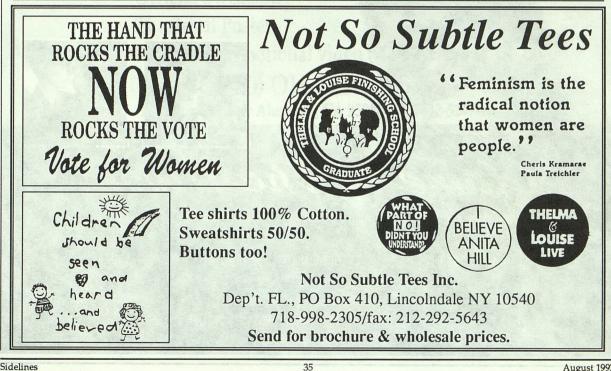
Donnelly/Colt. Since 1975 hundreds of progressive messages on buttons, bumperstickers, labels, postcards, T-shirts, posters. Fast, custom-printing your design/messages, too! Box 188-FBN, Hampton CT 06247. 9-5 EST, Monday-Friday call 203-455-9621. Fax 24 hours 800-553-0006.



The Pink Zone is a retail and wholesale business devoted to selling Visibly Queer Gear. We have the largest selection of Lesbian, Gay, and Bisexual merchandise on the West Coast. For information regarding t-shirts, jewelry, postcards, pins, stickers, stamps, mugs, and more call 206-632-3948 or write 2319 N. 45th #177, Seattle WA 98103. Our retail business is located upstairs in the Broadway Market (401 Broadway E., Seattle WA).

When I Am an Old Woman I Shall Wear Purple t-shirts, sweatshirts, and posters. T-shirts come in purple or white, sized M-XXL, and feature a symbolic heart rendered in the classic Papier-Mache torn paper motif. Also available, the When I Am an Old Woman art poster featuring the anthology cover art by Deidre Scherer and the title poem by Jenny Joseph. And — to accompany the upcoming sequel to When I Am an Old Woman - Papier- Mache is currently unveiling a tshirt and poster collection for If I Had My Life to Live Over...I Would Pick More Daisies. Included are tshirts with the same popular torn paper motif — only this time a daisy is the featured symbol - and poster art boasting the new cover by Deidre Scherer and the inspiring title poem by Nadine Stair. Call for details and a free catalog: 1-800-927-5913. Or write to: Papier-Mache Press, PO Box 1304, Freedom CA 95019.

Lady's Sewing Circle and Terrorist Society T-shirts, Sweatshirts and Stickers. Beautiful colors, best quality, many other designs. Dynamite in your window! Heads will turn. Men's Auxiliary also available. Rising Moon Designs, Box 60993 F, Palo Alto, CA 94306.

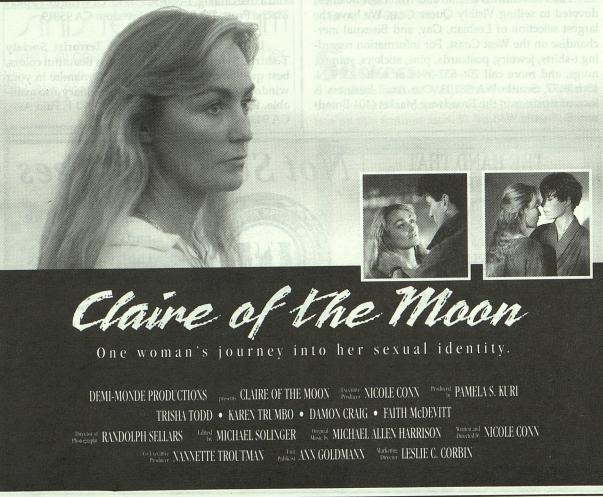


Sidelines

Fellow Northwestern filmmaker Nicole Conn has gone for broke with this one and admirably pulled it off. I recommend it. — Gus Van Sant

Claire of the Moon is a miracle... a masterpiece... the riveting love scene will stay in your mind's eye forever. — Barbara Grier, Naiad Press

> *See it again for the first time.* — Jennifer Bergman, Wolfe Video



August 1992



# COMING TO THEATERS FALL 1992

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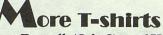


### **Distribution** Establishing Rep Territories Now.

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Most Dangerous Women! That's who'll buy gifts and literature from Women's International League for Peace and Freedom. See our ad for a sample of the designs available. T-shirts are 100% cotton. There's also cards, postcards, buttons, mugs, bumperstickers, posters and sweatshirts. We also feature valuable organizing tools to use in working for women's rights, racial justice, changing US budget priorities. Write or call for our complete resource catalog. WILPF 1213 Race St., Philadelphia PA 19107. 215-563-7110.

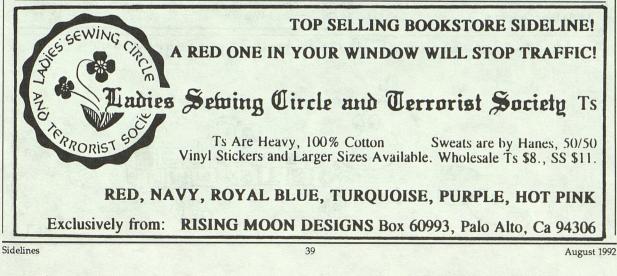
Northland Poster Collective. Posters, cards, tshirts and more from the little collective that could. Hundreds of images on Sisterhood, Solidarity and Justice: Mother Jones, Anne Frank, Ida B Wells Barnett, Rosie The Riveter, Billie Holiday, Lucie Parsons and many more! We've been matching art and organizing since 1979. Union printed goods. No disempowering images allowed! Catalog available at no charge. Generous Wholesale rates. Northland Poster Collective, 1613 E Lake St, Minneapolis MN 55407. 1-800-627-3082.



Wolfe Video is a small, steadily growing company dedicated to presenting quality works that celebrate the culture, ideas, and talents of women, including lesbians. Our catalog includes the bestselling videos of 1991/1992; Two in Twenty: A Lesbian Soap Opera, The Changer: A Record of the Times, West Coast Crones: A Glimpse Into the Lives of Nine Old Lesbians, and Lifetime Commitment: A Portrait of Karen Thompson. For more information Wolfe Video, PO Box 64, New Almaden CA 95042. 408-268-6782.

*Claire of the Moon*, the first lesbian 35mm feature film to hit the theaters since *Desert Hearts*, will be arriving in theaters in the fall of 1992. Many promotional items will be available (please see display ad on previous page) and we are currently setting up new accounts for bookstores and territories for reps. Bookstores please call or write for your free Theatrical Poster and detailed information and be a part of this exciting time. **Wolfe Video**, PO Box 64, New Almaden CA 95042. 800-OH-CLAIRE (642-5247).

Since 1979 First Run Features has distributed the finest independent films, including films for, by and about women. Now for sale in our 1992 Home Video Catalogue we have Monika Treut's tale of sexual discovery, Virgin Machine; the feminist classic, A Question of Silence; short films by Jane Campion, director of An Angel At My Table; and Sheila McGlaughlin's lesbian fable about love, jealousy and commitment, She Must Be Seeing Things, along with many other titles.

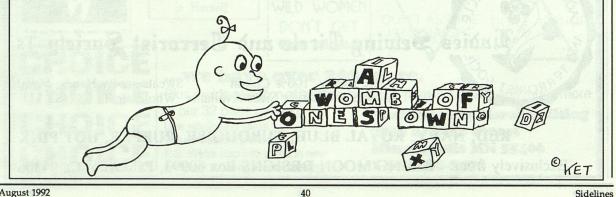


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Virginia's genius manifested itself at an early age ...



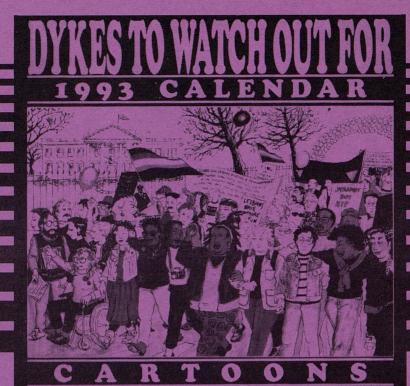
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ydra





### 1993 Dykes To Watch Out For Calendar Cartoons by Alison Bechdel

March with all the lesbian lovers, friends, politicos, and staunch supporters through the months of Alison Bechdel's 1993 Dykes To Watch Out For Calendar.

In its fourth year of helping lesbians keep track of who's who and what's happening, this annual cartoon excursion into the lesbian community marks many of its public celebrations and private encounters.

All your favorites will be there—and some you'd rather not run into—so don't miss it. Irresistible, like the women in your life.



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